





**Terry Baldwin**  
*Head of Advisory Services*



Projcon Advisory Services is part of the Projcon Group, who specialise in all aspects of project controls, project and programme management. We have a passion for project controls and integrated project solutions that deliver success.

As a group, we have the capability to provide fully integrated solutions to meet our client and partner needs. We are an ISO 9001 company and Crown Commercial Services supplier. We are accredited by AACE, APMG, APM, ACostE, Axelos and are also on RoTAP for a range of project controls and project management apprenticeship standards.

**Integrated project controls, delivering reliable information at the right time to enable the right decisions to be made.**

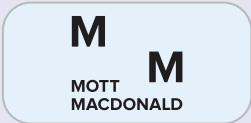
# Accreditation



## Our clients and working partners include:



**MoD- DE&S and DIO, UK**  
P3M Assessment,  
Integrated Logistics  
Delivery Partner,  
Performing QSRA & QCRA  
analysis.



**Mott MacDonald**  
Development of  
customised and integrated  
dashboard for major  
infrastructure programme  
Surge activity and special-  
ist training.



**ECITB**  
Project Management/  
Controls Standards,  
Guideline and  
Implementation support



**Skanska**  
P3M3 Assessment and  
recommendations.



**Bombardier Transport**  
Quality review of critical  
schedule, review of risk  
register, conduct QSRA  
and advised on risk  
management process.



**Southhook LNG**  
Project Controls review,  
Gap Analysis and  
Recommendations.

# The Projcon Group Integrated Approach



As a Group, we are passionate about making a difference and leaving behind a legacy that our clients and working partners will benefit from as they move forward in their respective business endeavours. We firmly believe that establishing integrated systems of working will enable more effective and successful project delivery. We work with and support our clients and partners to strengthen their project control functions and their

project & programme management ability. We recognise that the real benefit to the business comes from ensuring that the project control functions are fully integrated into the project & programme management delivery capability of an organisation. We believe that effective Project Controls will provide the business with reliable information that inspires confidence at

the right time to enable the right decisions to be made. Maintaining a 'match fit' organisation by continuous development, upskilling and professionalising the workforce, and maturing business processes and procedures is the true measure of a fully integrated solution that delivers success whilst keeping pace with business pressures. The Projcon Group can help its clients and work partners to deliver integrated solutions and support through:

- Assessment and gap analysis of client operations including maturity assessments
- Development of control frameworks
- Provision of training solutions for project controls and project management
- Apprenticeship training in project controls and to degree level in project management
- Support our clients and working partners to meet surge capacity issues through the supply of subject matter expertise
- Provision of experienced advisory support to meet client and partner requirements



"It is Projcon Group's passion and belief to make a difference to effective project delivery through properly executed and integrated Project Controls"

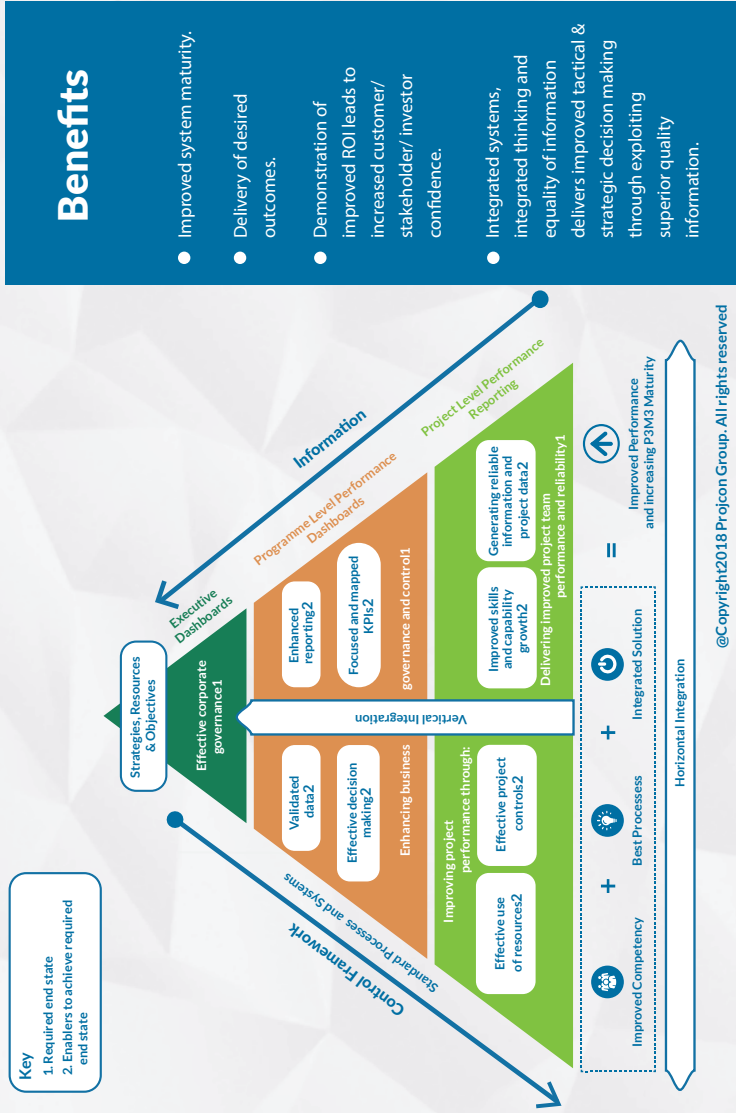
# Integrated Project Delivery Model®

## Integrated Approach

Horizontal integration: when people, training, and tools come together to form project control capability.

Vertical integration: when project control information and data forms the basis of project reporting and is used to enable decision making throughout the organisation at the tactical and strategic level.

When horizontal and vertical integration combine together to enable effective decision making at the tactical and strategic level the business has achieved full integration leading to successful business delivery.



## Projcon Advisory Services

Projcon Advisory Services are pleased to work collaboratively with clients and working partners to deliver their required benefits through active support, advice, assistance and skills development. As well as Projcon Group's mature training solutions and apprenticeship schemes we offer Advisory Services that exploit our niche project control, project and programme management skills and experience. This is provided through: advisory support, maturity assessment services, and through our ability to help our partners meet and manage their surge capacity and capability management concerns.

### ● Advisory Support Services

- Conducting and supporting essential internal and contractual Project Controls and IBR reviews
- Independent functional health reviews of Project Controls functions to identify quality, process efficiency, and potential cost savings
- Support in the development of Project Controls governance frameworks and associated procedures and processes
- Range of focussed specialised services within Planning & Scheduling, Cost Engineering & Estimating, Risk Management, Performance Management, Dispute Resolution, and Forensic Analysis
- Supplying essential skilled resources for both short and longer-term assignments and full turnkey solutions



● **Maturity Assessment Services**

Projcon Advisory Services are accredited P3M3 assessors through Axelos, we conduct a range of assessments for our clients to identify strengths, areas for development, and provision of supporting evidence for bid generation. We can support businesses through:

- Project, Programme and Portfolio Maturity (P3M3) assessments
- Control framework and governance assessments
- Schedule maturity assessments

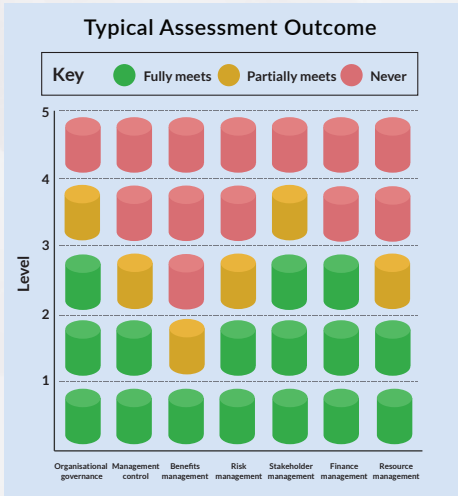
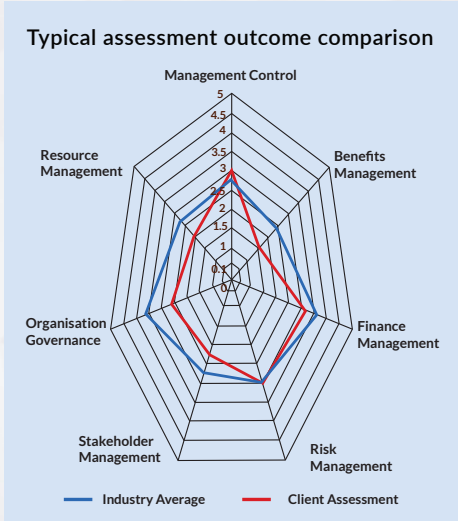
**Case Study Overview - Maturity Assessment**

**Context:** supporting a partner to identify their organisational strengths and weaknesses in programme management by conducting an initial maturity assessment of their P3M3 capabilities. An independent assessment was required to provide evidence in support of a major bid that was being constructed for a Highways England partnering competition.

**Specific tasks:** to audit several programmes and review the working processes to determine maturity in programme ways of working.

**Our contribution:** Projcon Group are an accredited Axelos P3M3 maturity assessor; three programmes were reviewed to determine an initial assessment of programme management maturity resulting in a report enabling our work partner to respond to a major tender question.

**Outcome:** The three programmes reviewed were all alliance structured programmes that offered several challenges to the P3M assessment as an organisational analysis was required. The challenges were overcome and a report providing evidence of the organisations programme ways of working, strengths and areas for development were identified. The results of the assessment were used to indicate organisational maturity enabling our work partner to respond to a specific tender question and have independently generated evidence supporting the bid and later review of tender evidence. The maturity assessment was able to highlight work partner strengths that would benefit the potential client and were supportive of their long-term goals.





## Capability Improvements Service Areas

Projcon Advisory can help its clients and working partners enhance their Project Controls capability by upskilling their own team resulting in self-reliance. Our service areas include

- Define/Establish Project Control Metrics and Analysis as per industry best practices
- Implementing practical, tailored and integrated Project Controls reporting systems/functions via our specialised product **IntelPM**
- Providing high-quality training and coaching across organisations and projects to promote self-reliance via our dedicated platform **Project Controls Institute.**
- Conducting specialist workshops to reinforce/reinvigorate the new competencies, processes and systems.



Enabling Intergrated  
Project Delivery



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