





Terry Baldwin

Head of Advisory Services



Projcon Advisory Services is part of the Projcon Group, who specialise in all aspects of project controls, project and programme management. We have a passion for project controls and integrated project solutions that deliver success.

As a group, we have the capability to provide fully integrated solutions to meet our client and partner needs.

We are an ISO 9001 company and Crown Commercial Services supplier. We are accredited by AACE, APMG, APM, ACostE, Axelos and are also on RoTAP for a range of project controls and project management apprenticeship standards.

Integrated project controls, delivering reliable information at the right time to enable the right decisions to be made.

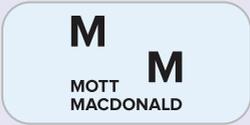
Accreditation



Our clients and working partners include:



MoD- DE&S and DIO, UK
 P3M Assessment,
 Integrated Logistics
 Delivery Partner,
 Performing QSRA & QCRA
 analysis.



Mott MacDonald
 Development of
 customised and integrated
 dashboard for major
 infrastructure programme
 Surge activity and special-
 ist training.



ECITB
 Project Management/
 Controls Standards,
 Guideline and
 Implementation support



Skanska
 P3M3 Assessment and
 recommendations.



Bombardier Transport
 Quality review of critical
 schedule, review of risk
 register, conduct QSRA
 and advised on risk
 management process.



Southhook LNG
 Project Controls review,
 Gap Analysis and
 Recommendations.

The Projcon Group Integrated Approach



As a Group, we are passionate about making a difference and leaving behind a legacy that our clients and working partners will benefit from as they move forward in their respective business endeavors. We firmly believe that establishing integrated Project Controls systems will enable more effective and successful project delivery. We work with and support our clients and partners to identify gaps and strengthen

project control functions and their capability.

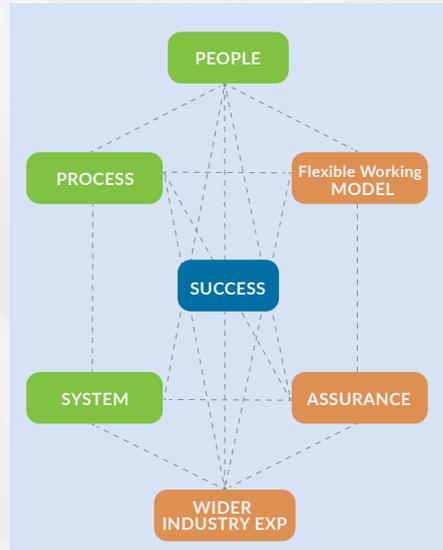
Our Subject Matter Experts understand multi-dimensional aspects of project delivery and take a holistic approach for the assignment in hand, and help the project delivery team to achieve the sweet spot on the Time-Cost-Quality triangle. We recognize each client has its own idiosyncrasies, so we take a flexible approach

to address the client's specific needs and work towards supporting and improving them.

We believe that effective Project Controls is essential to gather the business with much-needed reliable information that inspires confidence to enable the right decisions at right time.

The Projcon Group can help its clients and work partners to deliver integrated solutions and support through:

- Project Controls functional reviews and advisory services
- Development or review of control framework including Integrated Baseline
- Forensic Analysis and Dispute Resolution
- Project Controls services and troubled project turn-around
- Training and coaching solutions to Project Controls and Project Management
- Apprenticeship training to degree level for aspiring Project Management professionals
- Support our clients and working partners to provide subject matter expertise on short-term or long-term basis
- Provision of experienced advisory support to meet client and partner requirements



"It is Projcon Group's passion and belief to make a difference to effective project delivery through properly executed and integrated Project Controls"

Integrated Project Delivery Model[®]

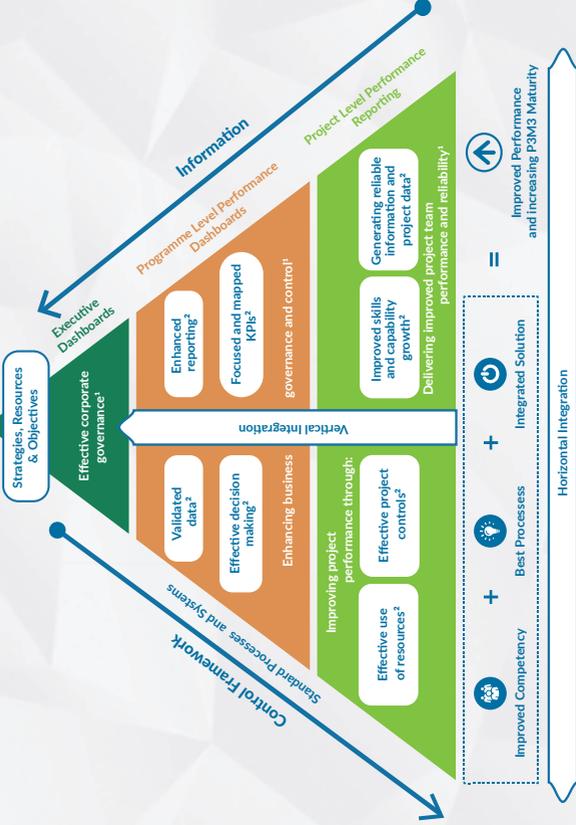
Integrated Approach

Horizontal integration: when people, training, and tools come together to form project control capability.

Vertical integration: when project control information and data forms the basis of project reporting and is used to enable decision making throughout the organisation at the tactical and strategic level.

When horizontal and vertical integration combine together to enable effective decision making at the tactical and strategic level the business has achieved full integration leading to successful business delivery.

Key
 1. Required end state
 2. Enablers to achieve required end state



Benefits

- Improved system maturity.
- Delivery of desired outcomes.
- Demonstration of improved ROI leads to increased customer/ stakeholder/ investor confidence.
- Integrated systems, integrated thinking and equality of information delivers improved tactical & strategic decision making through exploiting superior quality information.

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Projcon Advisory Services

Projcon Advisory Services work collaboratively with clients and working partners to deliver their required benefits through active support, advice, assistance and skills development.

Our services include:

- Development of control framework consisting of
 - Planning & Scheduling
 - Budgeting, Estimating and Cost Control
- Scheduling Services
- Cost Engineering & Value Engineering
- Risk Management
- Performance Management
- Forensic Analysis
- Commercial Claims
- Dispute Resolution
- Troubled project turn-around



● Advisory Support Services Areas

- Conducting crucial internal and contractual Project Controls and Integrated Baseline Reviews and advising improvements
- Independent critical reviews of Project Controls functions being implemented on projects and to assess their efficacy to achieve cost and time savings
- Formulation of Project Controls governance frameworks and associated procedures and processes
- A range of focused and specialized services within Planning & Scheduling, Cost Engineering & Estimating, Management, Performance Management, Dispute Resolution, and Forensic Analysis
- Setting up essential Project Control Metrics such as EVM and other analytics as per industry best practices and Implementing practical, tailored and integrated approach



● Governance, Maturity and Assurance Assessment

Projcon Advisory Services are accredited P3M3 assessors through Axelos; we conduct a range of assessments for our clients to identify strengths, areas for development, and provision of supporting evidence for bid generation. We can support businesses through:

- Assessment of Project, Programme and Portfolio Maturity (P3M) Review
- Enacting a framework for (P3M) Governance
- Instituting Governance and Assurance program at Project and Organizational Levels

Case Study Overview – Maturity Assessment

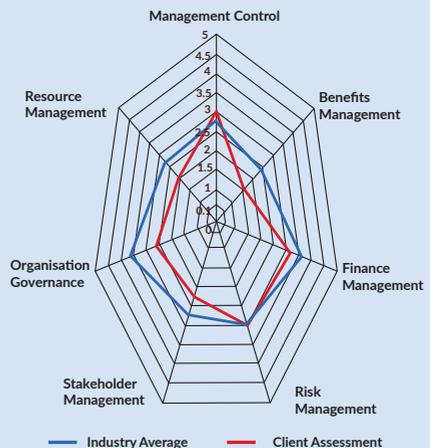
Context: supporting a partner to identify their organisational strengths and weaknesses in programme management by conducting an initial maturity assessment of their P3M3 capabilities. An independent assessment was required to provide evidence in support of a major bid that was being constructed for a Highways England partnering competition.

Specific tasks: to audit several programmes and review the working processes to determine maturity in programme ways of working.

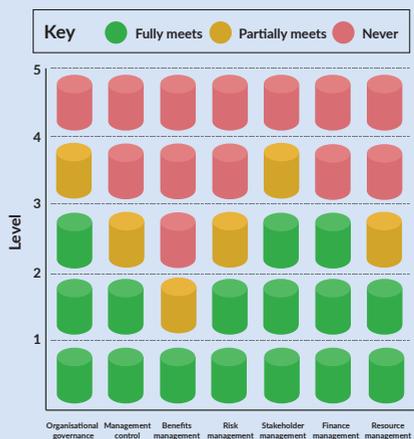
Our contribution: Projcon Group are an accredited Axelos P3M3 maturity assessor; three programmes were reviewed to determine an initial assessment of programme management maturity resulting in a report enabling our work partner to respond to a major tender question.

Outcome: The three programmes reviewed were all alliance structured programmes that offered several challenges to the P3M assessment as an organisational analysis was required. The challenges were overcome and a report providing evidence of the organisations programme ways of working, strengths and areas for development were identified. The results of the assessment were used to indicate organisational maturity enabling our work partner to respond to a specific tender question and have independently generated evidence supporting the bid and later review of tender evidence. The maturity assessment was able to highlight work partner strengths that would benefit the potential client and were supportive of their long-term goals.

Typical assessment outcome comparison



Typical Assessment Outcome





Capability Improvements Service Areas

Projcon Advisory can help its clients and working partners enhance their Project Controls capability by upskilling their own team resulting in self-reliance. Our service areas include

- Providing high-quality training and coaching across organizations and projects to promote self-reliance via our dedicated platform
Project Controls Institute
- Conducting specialist workshops to reinforce/reinvigorate the new competencies, processes, and Project Control tools
- Supplying essential skilled resources for both short and longer-term assignments, and full turnkey solutions
- Project Controls reporting systems/functions via our specialized product **IntelPM**



Our Past Projects

- Carried out Project Baseline Programmes in accordance with the contractual requirements for Main Contractor
- Carried out Risk Assessment including Schedule quality assessment and establishing Risk Management Program for a UK Government Department
- Performed Governance Maturity Assessment using P3M3 model for a Main Contractor
- Performed Integrated Baseline Reviews of projects
- Established systems for project data collection, processing information and management reporting for multiple clients
- Developed Project Management/-Controls standards, guidelines, and implementation support for an LNG company in the UK
- Performed Cost Assurance and Analytical Services for a UK Government project
- Performed gap analysis of Project Risk Management system of a Canadian company engaged in Rails. The services included to identify and implement improvements
- Conducted bespoke training sessions covering all aspects of project management and control
- Supported our partners to provide with the Subject Matter Experts
- Carried out assignments to identify scope creeps and in developing variations and change order requests for Contractors and Subcontractors





Enabling Intergrated
Project Delivery

 **Global Head office:**
Regus Business Centre
Hillswood Business Park,
3000 Hillswood Dr,
Chertsey KT16 0RS, UK

 0203 883 1392

 **UAE Office:**
PO Box 146590,
Abu Dhabi,
United Arab Emirates

 +971 2 5581724 / +971 50 617 2468

 info@Projcon-Advisory.com

 www.projcon-advisory.com